

# Siewert & Kau

## Group

<https://www.siewert-kau.de/en/job/export-sales-representative-in-various-eu-countries-100-remote-m-f-x/>

## Export Sales Representative in various EU-countries / 100 % remote (m/f/x)

### Job description

#### Being better is easy ...

... if you have the right employees!

We are one of the most successful IT wholesale companies and look forward to welcoming new colleagues. More than 400 people from a wide variety of nations already work in our various departments. Our daily work is characterized by teamwork and most different tasks. By making targeted use of the individual strengths of each individual, we achieve great things together. We work together and everyone gives their best. That's what turns us successful.

Do you also want to make the most of your personal skills?

Then become part of our success story.

At the earliest possible date, we are looking for an experienced

## Export Sales Representative (100% remote)(m/f/x) – full-time

### Your tasks

- Your main task will be to acquire and support customers by telephone and in writing
- In this context, you will prepare quotations, calculate prices and process orders
- You will identify new sales opportunities and intensify customer relationships through targeted approach analyses
- You process clarification cases and determine delivery and payment terms individually for each customer
- You are always in close contact with the other specialist departments

### Your profile

- You know how to inspire people with your ideas and a high level of customer orientation is a matter of fact to you
- Long-term customer loyalty is the result of your reliable and result-oriented way of working
- You are also characterized by strong team spirit
- You have experience in using all common MS Office programs and ideally a merchandise management system
- Ideally, you have a commercial background and previous experience in an international sales environment within the IT or printing and supplies sector. Career changers are also very welcome.
- You are fluent in English. Additional languages are welcome.

### What we have to offer

### Hiring organization

Siewert & Kau – IT-Distribution | Logistik | Service

### Employment Type

Full-time

### Beginning of employment

at the earliest possible date

### Job Location

Remote work possible

### Working Hours

Full time

### Date posted

5. June 2024

We are an IT distributor by conviction and passion. As an owner-managed mid-sized company, Siewert & Kau has been successful in the market for over two decades. We have flat hierarchies and short decision-making processes. Each individual benefits from individual development opportunities and the security of a profitable company.

## **Contacts**

**... being better together, contribute your part in shaping it!**

### **Apply now**

Does that sound interesting? Then become part of our sales team now and send us your short application by e-mail, stating your salary expectations and earliest possible starting date, to:

Siewert & Kau Group  
Personnel Department  
Walter-Gropius-Straße 12a  
50126 Bergheim  
E-mail: [bewerbung@siewert-kau.de](mailto:bewerbung@siewert-kau.de)